

# Alternative Investment Portfolio Update Second Quarter 2002

prepared for the

LOS ANGELES CITY EMPLOYEES'
RETIREMENT SYSTEM



AUG 13 2002



CAPITAL MANAGEMENT, LLC

# Alternative Investment Portfolio Update

Los Angeles City Employees' Retirement System

# Second Quarter 2002

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# Introduction

Pathway Capital Management, LLC, ("Pathway") has assisted the Los Angeles City Employees' Retirement System ("LACERS") in committing \$554.4 million to 42 alternative investment partnerships as of March 31, 2002.1 LACERS' market value target allocation for its alternative investment portfolio is 5.0% of the total pension fund size. As of March 31, 2002, the alternative investment portfolio had a market value of \$244.0 million, or 3.4% of LACERS' total pension fund's market value.

This report contains an overview of the alternative investment environment and information regarding the investment activity of LACERS' portfolio during the first and second quarters of  $2002.^{2}$ 

# Portfolio Overview

Table 1 illustrates the first quarter activity for LACERS' alternative investment portfolio. For a breakdown by partnership, please refer to the Portfolio Summary included in this report.

Table 1		LAC		ernative I Quarter 20 (\$ in mil	02 Activ		io		
	No. of <u>Psps.</u> a	Commit.a,b	Cum. Cont.c	Mkt. <u>Value</u>	Cum. <u>Dist</u>	Total <u>Value</u> d	Gain/ (Loss)	Incep. <u>IRR</u>	Qtr. <u>Return</u> e
March 31, 2002	42	\$554.4	\$313.2	\$244.0	\$110.5	\$354.5	\$41.3	6.9%	-1.4%
Dec. 31, 2001	<u>42</u>	<u>565.7</u>	<u> 299.7</u>	<u>236.1</u>	<u>108.5</u>	<u>344.6</u>	<u>44.9</u>	8.2%	-3.8%
Quarter Change	0	(\$11.3)	\$13.5	\$7.9	\$2.0	\$9.9	(\$3.6)	-1.3%	

- a As of June 30, 2002, LACERS had committed \$554.9 million to 42 alternative investment partnerships. Of the \$11.3 million decrease in total commitments during the first quarter of 2002, \$11.1 million was due to two partnerships reducing their respective fund sizes.
- b Commitments to non-U.S. partnerships are accounted for by multiplying the unfunded commitment amount by the quarter-ending exchange rate, added to cumulative capital contributions, causing LACERS' commitment to each partnership to fluctuate on a quarterly basis.
- c Includes management fees called outside of LACERS capital commitment.
- d The total value is equal to the market value plus cumulative distributions.

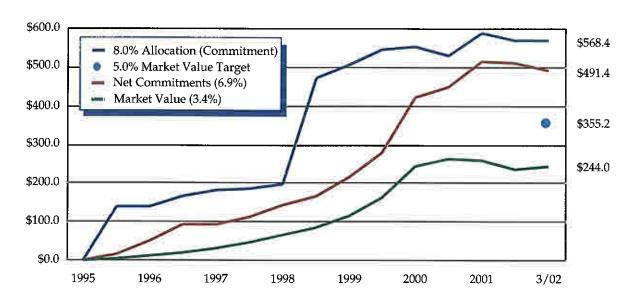
<sup>e</sup> Quarterly return is not annualized.

- 1. While the date of this report is June 30, 2002, the most recent partnership financial data available is as of March 31, 2002.
- 2. In the course of preparing our report, we have relied, without independent verification other than as specifically described herein, upon the accuracy and completeness of financial and other information publicly available or provided to us by the general partners, their professional staffs, and others contacted by us. Our conclusions do not reflect an audit of any portfolio investment by us, and are based on conditions prevailing at the date of this report and known to us.

# Target Allocation

Figure 1

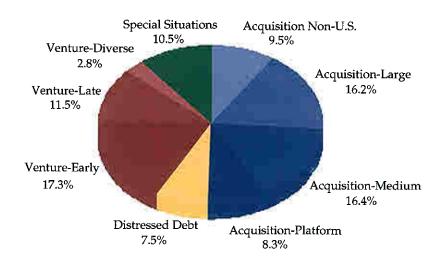
# LACERS' Alternative Investment Portfolio Target Allocation as of March 31, 2002 (\$ in millions)



# Diversification

One of Pathway's objectives is to create an alternative investment portfolio for LACERS that is diversified by investment strategy. Based on market values plus unfunded capital commitments as of March, 31, 2002, acquisition-related strategies continued to make up the largest percentage of the portfolio, accounting for 50.2%, with venture capital strategies making up 31.6% of the portfolio.

Figure 2 Investment Strategy Diversification
(% of Market Value plus Unfunded Capital Commitments)
As of March 31, 2002



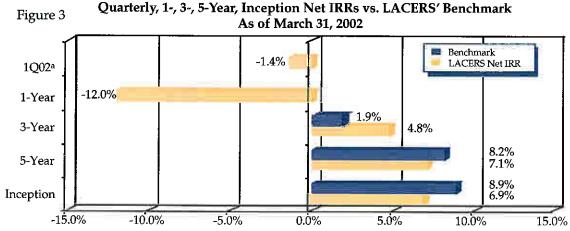
Note: Includes commitments made through June 30, 2002.

# Performance

Due to the long-term nature of the alternative investment asset class, Pathway measures performance using a variety of methods, as illustrated in the following charts.

### Returns and Benchmark

Figure 3 illustrates LACERS' quarterly, 1-, 3-, 5-year, and inception returns for its alternative investment portfolio as of March 31, 2002, along with the 3-, 5-year, and inception benchmark returns. As of March 31, 2002, LACERS' alternative investment portfolio generated a net IRR of 6.9% since inception, compared with the benchmark of 8.9%. The alternative investment portfolio as a whole generated a net IRR of -1.4% for the first quarter of 2002. Austin VII and WCAS VIII were the partnerships that had the largest negative impact on the portfolio during the quarter, returning -28.5% and -12.1%, respectively, while Apollo IV helped to offset those losses by generating a return of 7.2%.



NOTE: LACERS' custom benchmark is dollar-weighted by quarter based on the S&P 500 Index (for capital contributions more than three years old). A 400-basis-point premium is added to the S&P 500 benchmark component to account for the additional illiquidity and risk involved with alternative investments.

# LACERS' Commitments, Contributions, and Distributions

Figure 4 illustrates the amount of capital that LACERS has committed and contributed to its 42 alternative investment partnerships, since the inception of the program in 1995 through March 31, 2002, as well as cumulative distributions received. As of March 31, 2002, LACERS received cumulative distributions totaling \$110.5 million, representing 35.3% of the \$313.2 million LACERS has contributed to date.

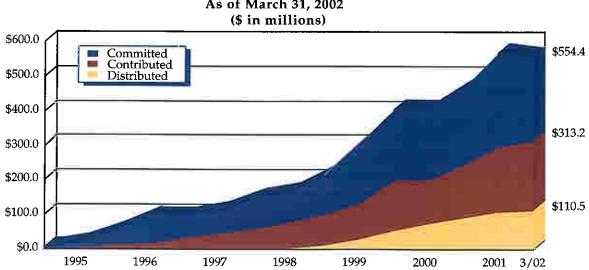


Figure 4 Total Capital Committed, Contributed, and Distributed
As of March 31, 2002

a Quarterly return is not annualized.

# First Quarter 2002 Significant Events

### • Austin VII

The value of LACERS' investment in Austin VII declined by \$2.3 million, representing the largest decrease in value during the first quarter of 2002. The fund's portfolio dropped in value by 23.5% during the quarter, due to the general partner taking a number of discretionary write-downs on its investments. Most significantly, the value of the fund's investment in Surgient Systems fell by \$38.7 million or 48.9%, due to the general partner's concerns regarding market conditions and the current performance of the company. Additionally, a discretionary valuation reserve of \$40.0 million was established during the quarter, reflecting the general partner's belief that a number of portfolio companies will have trouble raising money in the current economic environment and may be written down further.

### TPG III

Petco Animal Supplies held its IPO on February 21, 2002, at \$19.00 per share. In connection with the IPO, TPG III sold a portion of its holdings in the company, and continues to hold 14.3 million shares. LACERS received \$0.8 million from the partial sale of Petco. The stock price increased to \$23.59 per share on March 31, 2002, resulting in an undiscounted value of \$336.8 million, or 47.4 times its cost basis.

# Apollo IV

Apollo IV experienced a significant increase in value during the first quarter of 2002, and as a result, LACERS' investment in Apollo IV appreciated in value by approximately \$376,000, compared with year-end 2001. Most significantly, Rent-A-Center's value increased by \$177.0 million, due to a 52.2% increase in its public stock price, which closed at \$51.09 per share on March 31, 2002, versus a December 31, 2001, close of \$33.57 per share. Apollo IV generated a net IRR of 8.8% at March 31, 2002, compared with 6.4% at December 31, 2001.

### WCAS VIII

LACERS' investment in WCAS VIII declined in value by \$1.5 million during the quarter. WCAS VIII's investment in Centennial Communications declined in value due to a 64.8% decrease in its public stock price from its December 31, 2001, close of \$10.24 per share. As a result, the non-discounted value of WCAS VIII's investment in the company was \$155.2 million at March 31, 2002, compared with a \$441.7 million valuation at year-end 2001. Partially offsetting this decline was the performance of Alliance Data Systems, whose valuation rose 31.3% during the first quarter of 2002, resulting in an unrealized gain of \$106.6 million for the fund.

# Second Quarter 2002 Amendments and Consents

# • Trident V

Date of Approval: Subject:

April 5, 2002

The general partner proposed a reduction in fund size from \$729.0 million to \$518.7 million. According to the general partner, because of the recent slowdown in the venture capital investment environment and the significant reduction in the value of private companies, the general partner estimates it will be able to acquire similar positions in companies at approximately 70% of the cost it expected when it raised Trident V in 2000. The reduction will be applied pro rata to all limited partners, and as a result, LACERS' commitment will be reduced from \$15.0 million to \$10.6 million. The general

partner will return the incremental management fees it has taken to date on the portion of the fund to be scaled back. This will be done through a reduction of future fees over the next four years.

Reason for Approval:

Pathway approved this amendment due to the slowdown in venture capital investing and with the lower valuations of companies, the general partner will be able to acquire companies at a lower cost. This will also allow the general partner to concentrate on industries and companies it is more familiar with.

Alchemy

Date of Approval: Subject:

June 5, 2002

The proposed amendment will require that 55% of the investors in number and annual plan commitments consent to continue the plan in the event Jon Moulton ceases to be involved prior to June 30, 2004, or that 75% of the investors in number and annual plan commitments in the case of both Jon Moulton and Martin Bolland cease to be involved prior to June 30, 2004.

Reason for Approval:

Pathway approved the amendment because it strengthened the limited partner's position when compared with the original requirements of the Limited Partnership Agreement. This amendment was the result of Pathway's legal negotiations with Alchemy.

• VantagePoint IV

Date of Approval: Subject:

June 14, 2002

The general partner has proposed two amendments pertaining to management fees. Under Amendment No. 1, the general partner has indicated that it expects to defer 50% of the fees that would have been generated from July 1, 2002, through December 31, 2003. Amendment No. 2 provides for an exchange of 50% of the other management fees into an equivalent interest in net profits, thereby putting that portion of fees "at risk" to the general partner.

Reason for Approval:

Pathway approved the amendments because both proposed amendments will benefit the limited partners.

• Austin VIII

Date of Approval: Subject:

June 21, 2002

The general partner proposed a reduction in fund size from \$1.5 billion to \$830 million. The general partner wants to reduce the capital commitments due to the current economic environment and the decrease in investment activity in Texas. The reduction will reduce LACERS' capital commitment from \$15.0 million to \$8.3 million. As a result of the reduction, the management fees paid by the limited partners currently exceed what would have been due to the partnership had the fees been calculated based on the revised commitment amounts. Austin VIII will credit the overpayment against future management fee payments until the excess amount is eliminated.

In addition, the general partner has proposed to have the option to fund a portion of its 1% capital commitment by

waiving its management fees.

Reason for Approval: Pathway approved this amendment given the slowdown in the

current investment environment, the general partner would not be able to invest the original aggregate commitment of \$1.5

billion.

• Alchemy

Date of Rejection:

June 26, 2002

Subject:

The proposed amendment would change Alchemy Partners, the fund's investment advisor, from a limited partnership to a limited liability company. Under the current structure each partner in Alchemy Partners has joint and several liability. If the proposed amendment were approved, the partners of Alchemy Partners would be provided greater liability

protection.

Reason for Rejection:

Pathway did not approve the amendment because it is not in

the best interest of the limited partners.

# Second Quarter 2002 Significant Distributions

### GTCR V

On April 8, 2002, GTCR V distributed \$2.2 million in proceeds to LACERS, resulting from the sale of American Medical Labs to Quest Diagnostics. Of the amount distributed, only \$5,145 was considered cost. This brings cumulative distributions received by LACERS from GTCR V to \$5.7 million as of June 30, 2002, representing 56.8% of its \$10.0 million commitment to the fund.

## OCM III

During the second quarter of 2002, OCM III made two distributions to LACERS, totaling \$2.0 million. These proceeds came from a variety of various portfolio companies. Of the amount distributed, \$1.7 million was considered cost and \$0.3 was income. As of June 30, 2002, LACERS has received \$2.0 million in distributions from OCM III, representing 20.0% of its \$10.0 million commitment to the fund.

# • CVC II

On June 27, 2002, CVC II distributed \$1.9 million to LACERS consisting of William Hill, Punch Tavern, and Collins Stewart proceeds. Of the \$1.9 million distributed, \$0.6 was considered gain. As of June 30, 2002, LACERS has received \$3.5 million in distributions from CVC II, representing 35.1% of its \$10.0 million commitment to the fund.

# Second Quarter 2002 Update

# • Madison Dearborn IV

Beginning April 1, 2002, the fund's annual management fee of 1.5% will only apply to \$3.0 billion of the \$4.0 billion in capital commitments. The general partner based its decision on the fund's slower-than-expected investment pace. The fund size will not be reduced, and each limited partner's commitment amount will remain the same. LACERS' commitment to the fund will remain at \$25.0 million.

#### Austin VIII

The limited partners of Austin VIII approved a reduction in the total fund size during the second quarter of 2002, reducing the total commitment amount from \$1.5 billion to \$830.0 million. LACERS' commitment was reduced from \$15.0 million to \$8.3 million. As a result

of the reduction, the management fees paid by the limited partners currently exceed what would have been due to the partnership had the fees been calculated based on the revised commitment amounts. Austin VIII will credit the overpayment against future management fee payments until the excess amount is eliminated.

# • Trident V

Trident V's investors approved a reduction in the total fund size during the second quarter. The fund was reduced to \$518.7 million from the original fund size of \$729.0 million. LACERS' commitment was reduced from \$15.0 million to \$10.6 million. The reduction in fund size will result in a commensurate reduction in future management fees. In addition, \$8.3 million in excess management fees paid to the partnership under the original commitment amount will be returned to the limited partners via an annual \$2.1 million reduction in fees due over the course of four years.

# VantagePoint IV

VantagePoint IV proposed and received the limited partners approval for two amendments involving future management fees. The first amendment will defer 50% of management fees accrued from July 1, 2002, through year-end 2003. The second amendment will authorize the general partners to forfeit the remaining 50% of management fees during the same period, and instead, receive an increased share of the fund's profits equal to the amount of the forfeited fees.

# Recent Commitments

There have been no commitments in the second quarter of 2002.

# Common Holdings

Company

Acertana

AFR Holdco, Inc.

Alderwoods

Alliance Data Systems, Inc.

Amatek

AntFactory Ltd.

APP International Finance, Co.

Big Bear Networks

Cementbouw Handel & Industrie BV

Centennial Cellular Corp.

ClearSource, Inc.

Conseco

Cord Blood Registry

Coordinated Care Solutions

Control Delivery Systems

Council Tree Hispanic Broadcasters

Crown Cork & Seal

Egenera

Enron

Enron North America

**Enron Osprey Trust** 

ePeople

**Eurotunnel Finance Limited** 

**Partnerships** 

OCM III, OCM IV

OCM, OCM II

OCM II, OCM III

WCAS VII, WCAS VIII

CVC, CVC II

CVC II, J.H. Whitney IV

OCM II, OCM III

Austin VII, Austin VIII, Menlo IX

CVCII, CVC III

WCAS VII, WCAS VIII

Chisholm IV, J.H. Whitney IVI

OCM III, OCM IV

Essex IV, Essex V

Essex IV, Essex V

Essex IV, Essex V

Madison Dearborn III, Madison Dearborn IV

OCM III, OCM IV

Austin VII, Austin VIII

OCM III, OCM IV

OCM III, OCM IV

OCM III. OCM IV

Menlo VII, Menlo VIII

OCM, OCM II

Flow Engines Austin VII, Austin VIII Global Knowledge Network WCAS VII, WCAS VIII **Grande Communications** Austin VII, J.H. Whitney IV **GST Telecommunications** OCM II, OCM III Headstrong WCAS VIII, WCAS IX HealthMarket Chisholm IV, J.H. Whitney IV InPhase Technologies Madison Dearborn III, Madison Dearborn IV Integrated Health Services OCM II, OCM III Kappa Packaging CVC II, CVC III Lantern Communications, Inc. Madison Dearborn III, Menlo VIII Legerity, Inc. Austin VII, TPG III Loewen Group International OCM II, OCM III Loews Cineplex Entertainment Corp. OCM II, OCM III Maidenform, Inc. OCM, OCM II Mariner Post-Acute Network OCM II, OCM III Medcath Corporation KKR 1996, WCAS VII MEMX, Inc. Austin VII, Austin VIII MetroPCS, Inc. J.H. Whitney IV, Whitney IV MSN Holdings Chisolm IV, Nautic V New ICO Global OCM II, OCM III New Lecta CVC, CVC II Newisys, Inc. Austin VII, Austin VIII nTelos (fka CFW Comm.) WCAS VIII. WCAS IX Payless Cashways OCM, OCM III Penn Traffic OCM, OCM II Premium Standard Farms OCM, OCM II PT Indah Kiat Pulp and Paper Corp. OCM II, OCM III Reeves Industries OCM, OCM II Rinat Neurosciences Essex IV, Essex V Risk Management Alternatives GTCR V, GTCR VI Salix Pharmaceuticals., Inc. Essex IV, Essex V **SAVVIS Communications** WCAS VII, WCAS VIII Select Medical Corp. GTCR V & VI, Thoma, Cressey VI, WCAS VII Semiconductor Components OCM III, OCM IV SHPS, Inc. WCAS VIII, WCAS IX Silver Cinemas OCM II, OCM III SIMCALA CGW III, OCM II Spalding Holdings Corp. KKR 1996, OCM Spinal Concepts Essex V, Richland III Sunbeam Corp. OCM II, OCM III Transaction Network Services, Inc. GTCR VII, GTCR VII-A Trump Atlantic OCM III, OCM IV USG Corp. OCM III, OCM IV Valor Telecommunications Southwest, LLC WCAS VIII, WCAS IX

KKR 1996, Madison Dearborn III

Zhone Investors V, LLC

# Alternative Investment Environment

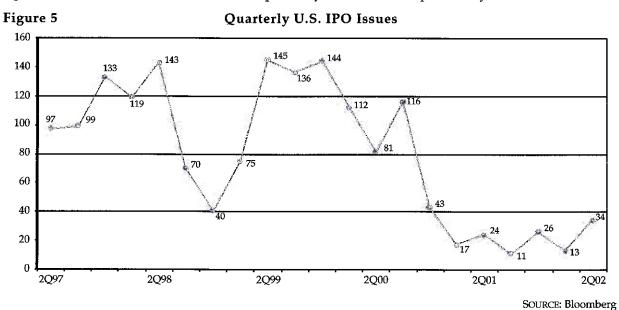
# U.S. Economy

The U.S. economy has shown initial signs of recovery despite the slide in U.S. stock markets; since year-end 2001, U.S. GDP has steadily increased, productivity has continued to rise, unemployment claims have stabilized and consumer spending remains strong. An important element to further recovery will be a resurgence in business technology spending, the absence of which largely contributed to the recession. Although business spending has remained depressed in comparison to previous years, it improved significantly during the first half of 2002. While recent scandals have highlighted necessary adjustments to U.S. business practices, the status and direction of the economy in light of the unprecedented events of the past year seem to validate the overall effectiveness and stability of U.S. financial systems.

# U.S. IPO Market

Despite the volatility in the U.S. stock markets, 34 companies completed initial public offerings during the quarter, raising \$5.7 billion. Though far below the record levels raised during the IPO-frenzied 1997–2000 period, the amount raised exceeded the results of the past six quarters. In spite of the rise, the market continues to be a challenging means for alternative investment managers to achieve liquidity as investors' confidence has been continually shaken with new revelations of accounting and insider trading scandals, regulatory investigations, disappointing profit forecasts, and earnings announcements below targets. Therefore, investors have been more selective, and companies that completed IPOs tended to have lower risk associated with them in the form of profitability and relatively low offering prices. Additionally, IPOs were relatively small, with no company raising more than \$500 million. Healthcare companies performed well in the aftermarket, many achieving double-digit returns (Quinton Cardiology Systems, CTI Molecular Imaging, and Medical Staffing Network Holdings). In contrast, the lowest returns were posted by technology companies such as Printcafe Software and Plumtree Software.

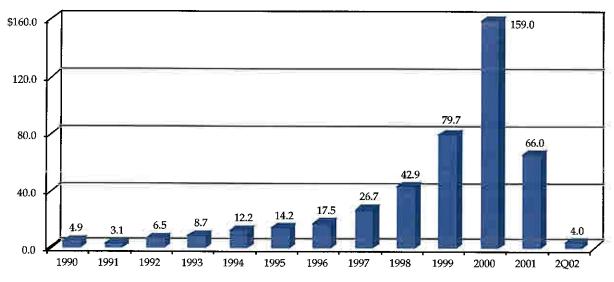
Figure 5 illustrates U.S. IPO issues on a quarterly basis over the past five years.



# Alternative Investment

In response to the challenging environment and complaints from investors regarding high management fees, more venture capital firms announced reductions in fund sizes during the second quarter. During the first half of 2002, 12 venture capital partnerships scaled back their funds by \$3.9 billion in the aggregate. As illustrated in figure 6, this amount is nearly equivalent to the \$4.0 billion raised by venture capital firms worldwide during the same period; however, it pales in comparison to the combined \$225.0 billion raised in 2000 and 2001, the majority of which is still available for investment or being reserved for follow-on investments.

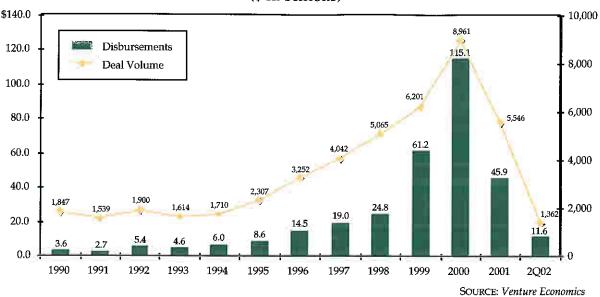
Figure 6 Worldwide Venture Capital Fundraising (\$ in billions)



SOURCE: Venture Economics

The reductions in fund sizes reflect the current environment's slower investment pace. Venture capitalists have returned to the traditional three- to five-year investment phase, and venture capital disbursements have declined significantly by both amount invested and deal volume (figure 7). This trend mirrors the decrease in venture capital fundraising illustrated in figure 6. The majority of the funds that were scaled back were "mega" funds (partnerships with over \$1 billion in capital commitments) that focused on early-stage venture capital. It has been especially hard for these funds to deploy large amounts of capital in attractive early-stage companies. In today's market smaller amounts of capital are needed to purchase sizeable equity positions in early-stage firms, and the initial amount of capital needed by these companies has declined.

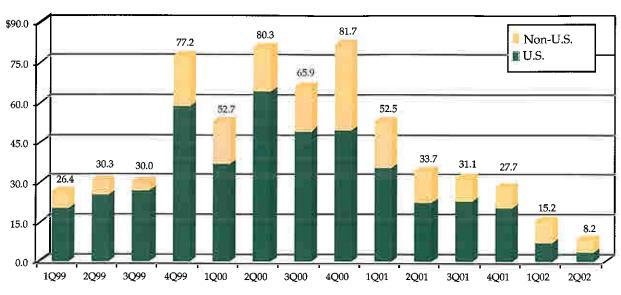
Figure 7 Venture Capital Disbursement and Deal Volume (\$ in billions)



The percentage of fund size reduction ranges from 12% to 63% of the original fund size, with the average being 30% of total capital commitments. It has become difficult for managers to justify their management fees (based on larger fund sizes) while their investment paces have slowed and exit opportunities have diminished. In addition to the funds that released their investors from a portion of capital commitments, there are other funds that have adjusted management fees while leaving fund sizes unchanged. Some partnerships have excused management fees for a specified period of time, while others have reduced the percentage or the base that their management fee is calculated on.

As anticipated by Pathway, alternative investment fundraising also continued to decrease throughout the second quarter of 2002. Specifically, 132 alternative investment partnerships across the globe raised a total of \$8.2 billion in capital commitments during the quarter, bringing total fundraising efforts to \$23.4 billion for the first half of 2002. This represents decreases of 72.9% and 82.4% from the record levels raised in the first halves of 2001 and 2000, respectively. In fact, the \$8.2 billion raised in the second quarter of 2002 represents the lowest quarterly total since the first quarter of 1995, when \$4.6 billion was raised. Buyout firms accounted for the majority of fundraising with \$19.3 billion, while venture capital commitments totaled \$4.0 billion.

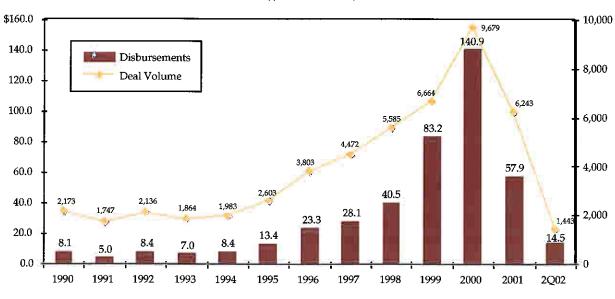
Figure 8 Quarterly Worldwide Alternative Investment Fundraising (\$ in billions)



SOURCE: Venture Economics

The continued reduction in commitments to the asset class during the second quarter was inevitable due to the record amount of capital raised in 2000, which has not yet been fully deployed, and the lack of attractive investment opportunities available in the current environment. As a result of this slowed investment pace (figure 9), many managers who would otherwise have been on track to raise new funds in 2002 currently have enough capital to postpone fundraising efforts. Additionally, as investors poured over \$400 billion into the asset class over the past two years, many have seen their alternative investment portfolios reach or surpass their target allocations. This has also been magnified by a shrinking public equity portion of investors' portfolios that have suffered from the declining stock markets.

Figure 9 U.S. Alternative Investment Disbursements and Deal Volume (\$ in billions)



SOURCE: Venture Economics

# Non-U.S. Alternative Investment

Throughout the first half of 2002, non-U.S. alternative investment firms raised more capital than U.S. firms, representing a combined 55.0% of all first half 2002 fundraising activity. Of the \$12.9 billion raised outside of the United States, European alternative investment funds accounted for the largest portion, with \$7.5 billion raised in the UK and \$2.9 billion raised in continental Europe. Combined, these two regions account for 44.1% of total alternative investment fundraising in the first half of the year. Figure 10 illustrates the breakdown of 2002 alternative investment fundraising by geographic region.

Asia
9%
Canada
1%
United States
45%
Continental Europe
12%
Oceania/Australasiaa
1%

Figure 10 Breakdown of Alternative Investment Fundraising by Region

eIncludes Cook Islands, Fiji, French Polynesia, Micronesia, Marshall Islands, Nauru, New Zealand, Tuvalu, Palau, Papua New Guinea, Samoa, Solomon Islands, Tonga, Vanuatu, and Kiribati.

UK 32%

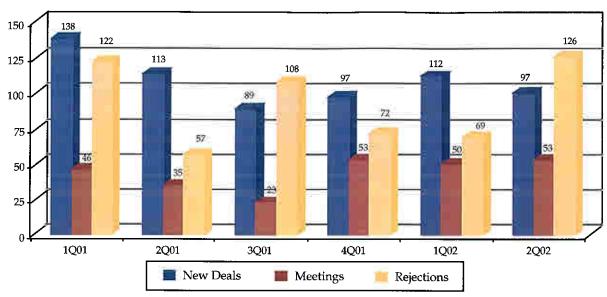
European alternative investment funds raised \$10.3 billion in the first half of 2002, down more than 50% from the amount raised in the equivalent period in 2001. European investors have become more selective in their approach and the market is seeing lower-quality managers turned away and higher-quality managers many times oversubscribed. Investment rates by European firms remain depressed though the braver firms are seeing opportunity in the current environment. Several high profile IPOs have been pulled and the environment for exits is generally poor. In the longer term, the growing and converging economies of Europe should provide a benign environment for alternative investment. The low amount of alternative investment being invested expressed in Europe versus the United States (as a percentage of GDP) suggests that there should be scope for increased activity in Europe over the coming years.

# Pathway New Deal Activity

Fundraising levels for alternative investment continued to decrease throughout the second quarter of 2002. This was anticipated by Pathway due to the reduction in deal flow received in recent quarters. Figure 11 illustrates the number of new investment opportunities Pathway received, met with, and rejected by quarter since 2001.



# Pathway Quarterly New Deal Activity

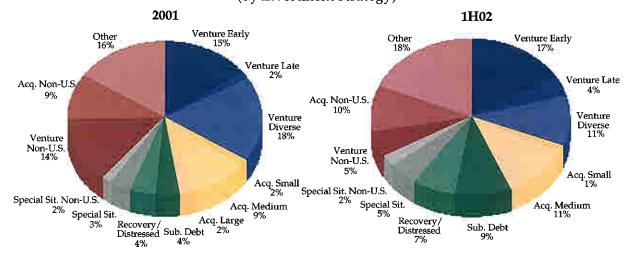


During the second quarter of 2002, Pathway reviewed a total of 97 new investment opportunities, bringing the total number received during the first half of 2002 to 209. These 209 investments represent a decline of approximately 17% compared with the same period one year prior. Of the 209 deals reviewed, Pathway met with 103 partnerships. Because of the significant number of the investment opportunities Pathway reviews each quarter, and in order to make the most efficient use of time and resources, Pathway only meets with the partnerships that satisfy its basic investment criteria.

Pathway's deal flow for the first half of 2002 has been diverse, consisting of funds with a variety of investment strategies. Venture capital partnerships accounted for the largest portion of first half deal flow at 37%, while acquisition funds represented 22%. In comparison to 2001 investment opportunities, the most noticeable differences are the decline in non-U.S. venture capital opportunities and the increase in distressed and recovery funds. Figure 12 illustrates the breakdown by investment strategy of Pathway's deal flow for 2001 and the first half of 2002.

Figure 12

# New Deal Opportunities (by Investment Strategy)



**Total Deals: 437** 

**Total Deals: 209** 

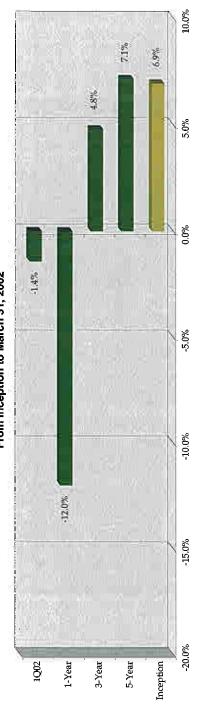
# LACERS' Alternative Investment Portfolio Summary From Inception to March 31, 2002 (\$000s)

	Fund	Fund								V. E.	V. E.
Partnership	Incept. <u>Date</u>	Size (In Mil.)	Commit.	Contrib.	Market Value	Distrib.	Tota! <u>Value</u>	Gain/ (Loss)	Inception IRR®	Median Q'tileº	Upper Q'tile
1995 Generation											
1 WCAS VII	10/95	\$1,425.7	\$15,000	\$15,000	\$13,885	\$15,394	\$29,280	\$14,280	20.0%	6.7%	18.6%
2 OCM	10/95	670.7	11,000	11,000	5.924	11.000	16,924	5.924	10.9%	80.9	18.6%
			\$26,000	\$26,000	\$19,810	\$26,394	\$46,204	\$20,204	15.9%	6.4%	18.6% <sup>d</sup>
1996 Generation											
3 CVC European	2/96	\$630.0	\$10,000	\$9,414	\$5,562	\$11,296	\$16,857	\$7,444	20.3%	4.8%	19.7%
4 CGW Southeast III	4/96	278.1	000'6	8,611	2,447	3,669	6.117	(2,494)	-12.7%	0.5%	9.8%
			\$19,000	\$18,024	\$8,009	\$14,965	\$22,974	\$4,950	%9'8	2.8%	15.0% <sup>d</sup>
1997 Generation											
5 InterWest VI	96/9	\$175.0	\$5,000	\$5,000	\$5,235	\$8,932	\$14,166	\$9,166	28.6%	23.6%	%9'02
6 GTCR Fund V	96/2	521.0	10,000	10,000	9,517	3,236	12,753	2,753	7.5%	1.7%	12.4%
7 KKR 1996 Fund	96/6	6,012.0	25,000	23,246	24,159	8,179	32,337	9,091	13.8%	1.7%	12.4%
8 Mento VII	10/96	252.5	5,000	4,750	1,535	22,645	24,181	19,431	146.0%	23.6%	20.6%
II MOO 6	10/97	1,500.0	11,000	11,000	8,666	5,711	14,377	3,377	8.6%	3.3%	12.9%
1008 Generation			\$56,000	\$53,996	\$49,111	\$48,703	\$97,814	\$43,818	26.4%	<b>%0</b> .9	23.0% <sup>d</sup>
10 Thomas Lee IV*	12/97	\$3,450.0	\$7,000	\$5,902	\$6,711	\$278	\$6,989	\$1.087	%6.9	-3.4%	8.2%
11 Kelso VI	2/98	1,500.0	5,000	2,437	2,342	441	2,783	346	7.1%	-3.4%	8.2%
12 Apollo IV	4/98	3,600.0	5,000	4,589	5,382	234	5,616	1,027	8.8%	1.4%	11.0%
13 GTCR Fund VI	4/98	870.0	10,000	9,904	4,635	5,474	10,109	205	1.6%	-3.4%	8.2%
14 Thoma Cressey VI	2/98	450.0	5,000	4,675	3,313	251	3,564	(1111)	-13,7%	-3.4%	8.2%
15 CVC European II	96/9	2,500.0	10,000	8,041	6,984	1,621	8,605	565	3.1%	3.7%	10.3%
16 Essex Woodlands IV*	86/9	137.4	4,000	3,354	3,398	1,862	5,260	1,906	31.9%	13.1%	31.7%
17 WCAS VIII	2//98	3,000.0	15,000	14,550	10.853	ō	10,853	(3,697)	-12.4%	-3.4%	8.2%
			\$61,000	\$53,452	\$43,618	\$10,161	\$53,779	\$327	0.3%	-0.8%	ا0.9% م
1999 Generation											
18 Madison Dearborn III	1/99	\$2,173.0	\$16,000	\$13,308	\$12,932	\$560	\$13,493	\$185	%8.0	-9.4%	-0.2%
19 CGW Southeast IV	4/99	404.5	10,000	4,654	3,040	0	3,040	(1,614)	-26.8%	-9.4%	-0.2%
20 Chisholm IV	2/99	275.0	9,000	6,948	4,201	174	4,375	(2,573)	-26.0%	9.7%	2.0%
21 Menlo VIII	2/99	505.1	18,000	12,600	6,171	0	6,171	(8,429)	-39.1%	12.4%	%0:0
22 OCM III	66/6	2,076.9	10,000	10,000	11,886	29	11,915	1,915	12.1%	-5.3%	2.4%
23 Richland III	66/6	202.0	18,000	13,824	11,386	0	11,386	(2,438)	-10.5%	12.4%	%0:0
24 Vestar IV	10/99	2,525.0	17,000	4,312	3,800	3	3,803	(503)	10.7%	-9.4%	-0.2%
25 Austin VII	10/99	825.0	17,000	8,448	6,179	0	6,179	(2,270)	-20.8%	12.4%	%0.0
26 J.H. Whitney IV	11/99	1,003.0	25,000	21,375	12,465	842	13,308	(8,067)	-25.0%	12.4%	%0.0
27 Alchemy Investment Planf	12/99	425.0	18,524	11,480	<u>8,756</u>	2.952	11,709	229	2.0%	0.0%	5.4%
			\$158,524	\$106,949	\$80,816	\$4,561	\$85,377	(\$21,572)	-13.9%	-9.6%	0.9%

# LACERS' Alternative Investment Portfolio Summary From Inception to March 31, 2002 (\$000s)

	Fund	Fund								, F	, ri
Partnership	Incept. <u>Date</u>	Size (In Mil.)	Commit	Contrib.	Market <u>Value</u>	Distrib.	Total <u>Value</u>	Gain/ (Loss)	Inception IRR <sup>b</sup>	Median <u>O'tile</u> °	Upper <u>O'tile</u> º
28 TPG III	12/99	\$3.488.7	\$25,000	\$10.628	\$8.041	\$837	\$8.878	(\$1.750)	13.1%	-20.0%	200
29a GTCR Fund VII	1/00	1,516.5	18,750	12,094	9,721	3,227	12,948	854	7.3%	-20.0%	-7.6%
30 VantagePoint IV	4/00	1,600.0	15,000	2,400	1,168	0	1,168	(1,232)	ΣZ	Σ̈́	Z
31 Weston Presidio IV	4/00	1,352.8	15,000	3,000	2,495	0	2,495	(202)	N.N.	Z	Z
32 Thomas Lee V	4/00	6,114.0	15,000	2,049	1,740	0	1,740	(308)	ΣZ	N.X	Z
33 WCAS IX	00/9	3,900.0	15,000	3,750	2,688	0	2,688	(1,062)	N.N.	Σ̈́	Σ̈́
34 Nautic V	00/9	1,082.7	15,000	1,697	982	13	266	(700)	ΣX	Σ̈́	Z.
35 Essex Woodlands V	2/00	280.4	10,000	2,850	2,593	0	2,593	(257)	N.N.	Σ̈́	N.
36 Trident V <sup>a</sup>	8/00	519.0	10,588	1,572	721	0	721	(851)	N.M.	Σ̈́	Z
37 Madison Dearborn IV	11/00	4,036.0	25,000	2.093	1,623	a	1,623	(470)	N.M.	N.	Σ
			\$164,338	\$42,133	\$31,774	\$4,077	\$35,851	(\$6,282)	N.N.	Z.	Z Z
2001 Generation	1										
29b GTCR VII-A	2/00	\$483.5	\$6,250	\$1,922	\$1,469	\$1,673	\$3,142	\$1,220	N.M.	N. M.	Z.
38 Mento IX	2/00	1,515.2	20,000	3,000	2,397	0	2,397	(603)	N.M.	Σ̈́	N.
39 Austin VIIIh	1/01	830.0	8,300	1,250	880	0	880	(370)	Σ̈́	N. M.	Σ. Z
40 Whitney V	1/01	1,118.4	10,000	2,273	2,115	က	2,118	(155)	Σ̈́Z	Z.	Z.
41 CVC III	1/01	3,450.0	15,000	673	453	-	453	(220)	N.N.	Z.	Σ̈́
42 OCM IV	12/01	2,124.6	10,000	3,500	3,505	O	3,505	ЮI	Ä.Ä	N. M.	Z
			\$69,550	\$12,618	\$10,819	\$1,676	\$12,496	(\$123)	N.N	¥ Ż	Σ
Total			\$554,412	\$313,174	\$243,957	\$110,538	\$354,495	\$41,321	6.9%		

LACERS' Alternative Investment Portfolio Performance From Inception to March 31, 2002



# Notes to the Portfolio Summary

- Capital contributions may exceed capital commitments due to the inclusion of outside management fees.
  - PIRS are net of fees, expenses, and general partner carried interest.
- Preliminary industry median and upper quartile IRR reported by Venture Economics as of March 31, 2002, except for CVC, CVC, II, and Alchemy, which are being compared with Venture Economics European 12/30/01 final performance data. The benchmark is particular to the investment strategy of each partnership.
  - Blended performance benchmark calculations: ([psp. contributed capital/generation contributed capital] \* preliminary industry median [upper] IRR ).
- in foreign currency by the prevailing exchange rate at the time of the report, added to cumulative capital contributions at the time of the report. As a result, commitment amounts LACERS' is scheduled to commit £4.2 million each year over a three-year period. Commitment amounts are accounted for by multiplying the remaining unfunded commitment Pathway has reduced the Thomas Lee IV and Essex IV market values to reflect values that are net of the General Partners' carried interest.
  - Trident V's fund size was reduced from \$729.0 million to \$518.7 million. As a result, LACERS' commitment was reduced from \$15.0 million to \$10.6 million. will fluctuate slightly on a quarterly basis.
    - Austin VIII's fund size was reduced from \$1.5 billion to \$830 million. As a result, LACERS' commitment was reduced from \$15.0 million to \$8.3 million.

N.M. - Not Meaningful

# LACERS' Alternative Investment Portfolio Summary Second Quarter Activity as of June 30, 2002 (\$000s)

<u>Partnership</u>	<u>Commit.</u>	Actual 3/31/2002 Market <u>Value</u>	2nd Qtr Contrib.	2nd Qtr <u>Distrib.</u>	Estimated 6/30/2002 Market <u>Value</u>	Cum. Contrib.**	Cum. <u>Distrib.</u>
2001 Generation							
29b GTCR VII-A	\$6,250	\$1,469	\$0	\$0	\$1,469	\$1,922	\$1,673
38 Menlo IX	20,000	2,397	1,000	0	3,397	4,000	0
39 Austin VIIId	8,300	880	100	0	980	1,350	0
40 Whitney V	10,000	2,115	84	0	2,199	2,357	3
41 CVC III	15,000	453	347	0	643	1,020	1
42 OCM IV	10,000	3,505	<u>2,500</u>	0	6,005	6,000	0
	\$69,550	\$10,819	\$4,031	\$0	\$14,694	\$16,649	\$1,676
6/30/02 Total	\$554.897	\$243,957	\$9.213	\$14.781	\$240,635	\$322 477	\$125 318

<sup>&</sup>lt;sup>a</sup> Capital contributions may exceed capital commitments due to the inclusion of outside management fees.

<sup>&</sup>lt;sup>b</sup> Includes outside contributions except outside management fees.

<sup>°</sup> Trident V's fund size was reduced from \$729.0 million to \$518.7 million. As a result, LACERS' commitment was reduced from \$15.0 million to \$10.6 million.

<sup>&</sup>lt;sup>4</sup> Austin VIII's fund size was reduced from \$1.5 billion to \$830 million. As a result, LACERS' commitment was reduced from \$15.0 million to \$8.3 million.